

## WHAT'S THE BIG IDEA?

Articulate your content piece in one headline.

- **M** EMORY
- **O**BSERVATION
- **O** PINION
- STORY
- **E** XPERIENCE

## WHY IS THIS RELEVANT / USEFUL?

What makes this of interest to your audience?

## WHERE ARE THE PROOF POINTS?

Do you have relevant stats?

## **HOW WILL YOU BRING IT TO LIFE?**

A case study, model, infographic, graph or image?













